

# Synopsis of Career Highlights

- Managed the Organizational change activities for Field Inspection staff responsible for over \$5 Billion annual construction value. Deployed GPS enabled fleet vehicles, wireless laptops and new work management software to allow 150 field inspectors to work remotely resulting in a 30% efficiency gain during unprecedented economic growth within Calgary. Allowed the City of Calgary to maintain service levels while effectively responding to Calgary's construction boom in the face of an exceptionally adverse labour market.
- Worked with executive team of a major municipal government business unit to create a Cost-Recovery operating and capital budget model introducing P&L budget accountability for frontline supervisors resulting in approximate annual savings of \$4M. This was the first of its kind within the municipality.
- As CEO and Chairman of the Board for North American Gem (TSX: NAG), led a corporate revitalization strategy including the reactivation of the public listing, public equity financing, revised corporate governance model, restructuring of equity and debt, the acquisition of quality mining properties, the management of initial exploration and development projects and the recruitment of a team of experienced successors.
- Delivered CIPA award-winning E-government project that simplified and streamlined the construction permitting and inspection processes within The City of Calgary.
- Led team of consultants to provide Project Management, Organizational Change Management and Communications & Training services for an \$8 Million JD Edwards ERP implementation for The Municipality of the City of Lethbridge.
- As the Chief Technology Officer for TransAKT Corp. (OTC: TKTJF) led all research and development activities to successfully build and certify one of Canada's first Wireless Electronic Payment Processing Terminals using cell phone technologies. Managed three international vendor contracts from South Africa, Korea and China with a total product development budget of \$3M US to bring product to Canadian and US markets.
- Chief Operating / Financial Officer for GDI (Goaltender Development Institute), an international elite goaltender training services and equipment manufacturer with clients on the rosters of 16 NHL clubs. In this role, leading the implementation of strategic business plan for the rapid expansion of brand and product/service offerings across North America and Europe and associated private equity fundraising.
- As Program Manager for Everlink Services, led a team of project managers and associated technical staff in establishing an integrated Program Management Office to coordinate a series of projects with total contract value in excess of \$20M to successfully implement Interac electronic payment (debit and credit card) processing switches to support Credit Union Central of Canada customers in over 300M transactions annually. Exceeded expectations by obtaining Interac certification of Credit Union switching network faster than any major Canadian financial institution. Integrated Credit Union clients with all major Canadian Financial Institutions' networks and MasterCard and Visa networks. Resulted in increasing Everlink's electronic payment market share by over 300 million payment transactions per year. Guided the Executive Management Team of an Interac Association Member to develop and execute 2006 – 2009 Chip Card business strategy for the processing of over 600 million annual electronic transactions.
- Provided Strategic Planning and Organizational Change Management expertise to Managers of the Corporate Accounts Receivable and Accounts Payable departments within a major Canadian municipal government to centralize the AR and AP functions within PeopleSoft ERP. Changes directly impacted over 200 finance staff as well as every operational department.

Maximize. Deliver. Succeed.

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